



Marina Operators, Boat Dealers, Yacht Club Package

Local Experts. Industry Leaders. Your commercial marine clients are too busy with the pace of business and the challenges of a highly competitive marketplace to need another worry. Like whether their operation has the right coverage – or enough coverage. Or whether they'll be promptly and fairly restored in the event of a loss.

That's where the power of an International Marine Underwriters (IMU) insurance solution comes in. A longtime ocean marine leader, we have exceptional expertise and experience, enabling us to tailor the right coverage solution to meet your particular needs. And, IMU's regional, full-service focus means our network of professionals knows the local environment and can respond quickly. Add in financial stability and our strong relationships with agents and brokers like you, and your clients have comprehensive, dependable commercial marina/boat dealers protection that helps them maintain their competitive edge.

Superior, Customized Protection

Our comprehensive, customized coverage solutions provide superior property and liability protection, including:

- ▶ Marina operators liability, including legal liability for vessels under repair
- ▶ Commercial general liability, including products liability, completed operations and contractual liability
- ▶ Boat dealers all-risk coverage for boats for sale and marine supplies
- ▶ All-risk coverage for property, marine supplies and vessels for sale, piers, wharves, docks and miscellaneous equipment/tools
- ▶ Business income and extra expense
- ▶ Physical damage and liability for owned watercraft, including workboats and rental boats
- ▶ Protection and indemnity coverage for owned watercraft or demonstrations

Eligible classes include marina operators, boat dealers and yacht clubs.

Please refer to the actual policy for exact coverage descriptions; exclusions and deductibles may apply. Coverages are subject to policy terms and conditions.



IMU. A Member of the OneBeacon Insurance Group.

Five Great Reasons to Put the Power of IMU to Work for Your Ocean Marine Clients

- ▶ Our highly specialized, regionally situated ocean marine experts, who know the local market and are empowered to handle most underwriting and claims issues
- ▶ Our network of claim professionals in over 150 countries, who ensure fair and expedient claim resolution
- ▶ Our proactive risk control programs focused on preventing losses
- ▶ Our dedication to working with select independent agents and brokers – including marine insurance specialists and agents who provide all lines of property/casualty coverage
- ▶ Our financial strength, as affirmed by an A.M. Best rating of A (Excellent), and our proud heritage dating back to 1831

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About International Marine Underwriters

Headquartered in New York City, IMU is a division of OneBeacon Insurance Group. With ten regional U.S. offices, IMU serves the ocean marine industry through ocean cargo, commercial hull, marine liabilities, commercial marine package, marina operator–boat dealers–yacht club package and private pleasure yacht coverage solutions.

OneBeacon Insurance Group’s operating subsidiaries offer a range of specialty and segmented commercial and personal insurance products, sold primarily through select independent agents. As one of the oldest property and casualty insurers in the United States, OneBeacon traces its roots to 1831 and the Potomac Fire Insurance Company. Today, OneBeacon’s specialty insurance products are available countrywide, and commercial and personal lines are offered in select geographic territories. OneBeacon is rated “A” (Excellent) by A.M. Best and has comparable ratings from other leading financial rating agencies. The company is traded on the New York Stock Exchange under the symbol “OB.”

For More Information

To learn more about putting the power of IMU to work for you, contact your local independent agent or visit www.imu.com.



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